



### Le Journal de Québec

/ the news reference

Le Journal de Québec is designed to inform and entertain 1.6 million readers and provide advocacy on their behalf! As its signature line - Un vrai journal, un journal vrai - indicates, Le Journal de Québec is, now more than ever, a must-have resource for distinguishing what is true from what is fake. In addition to showcasing Québec City news and current events for more than 55 years, it features topical sections that appeal to its wide and diverse readership.

New in 2023: our "Samedimanche" edition. The Saturday edition of Le Journal de Québec is now a paper bursting with enriched content, designed to be read over the weekend! In our revamped "Weekend" supplement, you'll find a new column devoted to Québec history, an enhanced "Évasion" (getaway) section, as well as a section that shines a spotlight on celebrities. We've also boosted our "Casa" (home and real estate) and "Zeste" (culinary arts) supplements, our "Opinions" (editorial content) and "Monde" (world news) sections, and our TV grid and games section.

### 1.6 MILLION MULTI-PLATFORM READERS

### **READERSHIP: PRINT**



Millennials 32%



Generation X 18%



Baby-boomers 28%



Men readership **58%** 



Women readership 42%

### **READERSHIP: DIGITAL**



Millennials 31%



Generation X 20%



Baby-boomers 30%



Men readership **54%** 



Women readership 46%



#### PRINT

- 898,000 readers a week
- 268,000 readers a day (weekdays)
- 542,000 readers a day on Saturdays

### DIGITAL

- 1,800,000 unique visitors per month
- 19,600,000 page views per month
- 449,000 Facebook followers

Sources: Vividata Fall 2021, province of Quebec, 14 +, 6-day cumulative readership (print) and 7-day cumulative readership (digital).

Comscore, French Quebec, average unique visitors between May 1st 2022 and October 31 2022, unique visitors /

Google Analytics. Monthly average between May 1st 2022 to October 31 2022, page

Facebook, November 2022



### The news reference

/ now available on the mobile app

In addition to presenting the latest shock headlines from the print version, the Journal de Québec app offers an enriched browsing and content experience. Web users will find continuous news updates, exclusive videos, and a team of renowned columnists from every field. The Journal provides every kind of news: shows, lifestyle, sports, travel, and more.

mobile applications (Journal de Montréal & Journal de Québec)

### continuous updates

continuous newsfeed

### improved **features**

new options for saving and recording

**150** 

articles and other content published daily 40+

columnists covering a multitude of subjects 80 +

articles within the same newsfeed is possible



# An aggressively targeted audience

/ weekly readership

1.6 MILLION MULTI-PLATFORM READERS
898,000 PRINT READERS



Aged 25-54 **804,000 467,000** 



Businesspeople 405,000 229,000



Vehicle \$30,000+ **349,000 220,000** 



Household income \$100K+ 373,000 154,000



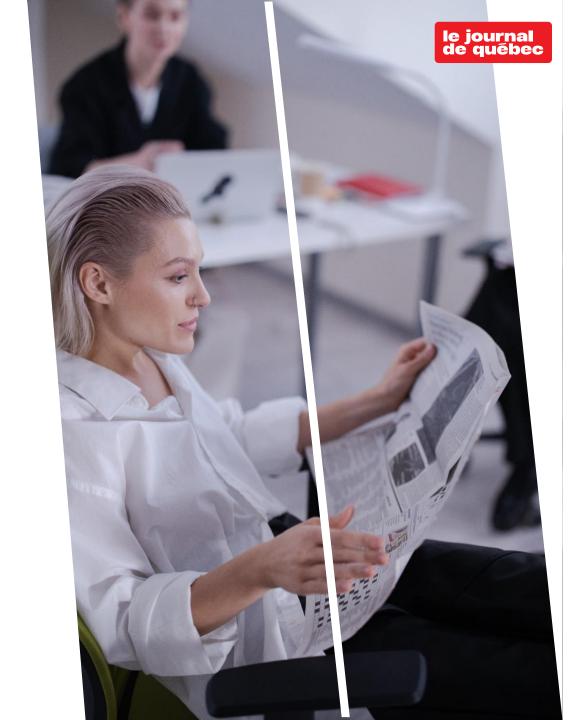
Homeowners 1,021,000 557,000



# Building bonds

/ what best defines the brand

- Connect with your customers
- Accessible everywhere at all times
- Captivated and exclusive readers
- Print and web = productive synergy
- Local media
- Far-reaching media
- Effective media
- Credible media
- Flexible media
- Media delivering strong buying incentive





/ reach your target customer base

### **SECTIONS ON VARIOUS TOPICS**

- Actualités (news)
- Monde (world news)
- Sports
- Spectacles (entertainment)
- Pause Café (games)
- Argent (finance)
- En 5 Minutes (5-minute overview)
- Emplois et formation (jobs and training)
- Le Guide de l'Auto (the car guide)
- Santé (health)

FROM MONDAY TO SATURDAY

FROM MONDAY TO THURSDAY & SATURDAY WEDNESDAY, SATURDAY MONDAY, WEDNESDAY MONDAY

### **OUR SATURDAY SUPPLEMENTS**

- Cahier Weekend (weekend activities) Cahier Livres (books)
- Cahier **Casa** (home improvement & decoration) Cahier **Zeste** (gastronomy)

### **SPECIAL TARGETED SUPPLEMENTS**

- Various topics: automotive, education, housing, gift ideas, tourism, food, environment, the golden years and more
- We create special customized supplements for clients













### Discover our new "Samedimanche" edition

/ enriched content for perfect weekend reading

### IN OUR NEWSPAPER

- More analysis in the WORLD NEWS section
- More **OPINION** pieces

### IN OUR "WEEKEND" SUPPLEMENT

- Explore the past thanks to a new **HISTORY** section
- Read all about stars and superstars in our new CELEBRITIES section
- Our **ÉVASION** (getaway) section just got more exciting
- CAHIER JEUX: a new 12-page games and puzzles supplement

### **OUR "CASA" SUPPLEMENT: A TRUE SOURCE OF INSPIRATION**

Even more **DECORATING** and **REAL ESTATE** content and **PRACTICAL ADVICE** for your home

### **OUR "ZESTE" SUPPLEMENT: EVEN MORE SCRUMPTIOUS**

New contributors are joining "Zeste." It all adds up to more GREAT RECIPES and irresistible **CULINARY** ideas.







## Creative options

/ multiple creative media options

### **PRIVILEGED POSITIONNING**

- Front-page banner
- Front-page gatefold
- Front-page false post-it or big box
- Page 2, page 5, page 7
- Back cover
- Vertical quarter-page on page 4

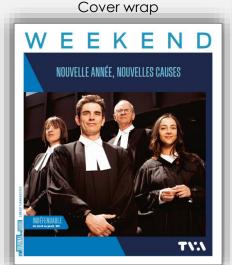
### **CREATIVE FORMATS**

- Cover wrap\*
- Flexform format
- Folding flap\*
- "Pause Café" (games) section takeover
- See other possibilities on pages 18 & 19 of this document

### **INSERTS**

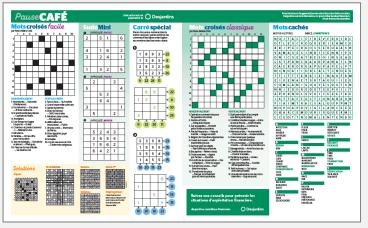
Your flyers or magazines inserted in Le Journal de Québec in the Saturday edition (in the Weekend supplement)

TO FIND OUT MORE, PLEASE CONTACT YOUR ADVERTISING REPRESENTATIVE





Flexform format



"Pause Café" (games) section takeover

# Content strategies

. . . . . . . . .

le iournal

de auébec

/ print and digital options available



Ex: Clinique Maigrir en Santé



Ex : Investia



Ex: Cité de l'Énergie

### CO-BRANDED CONTENT

Content created by a freelance journalist based on the **advertiser's brief. The client has 2 rounds of approval**.

The content must be of **interest to readers** and be compatible with Le Journal de Montréal.

Note: content marketing is always subject to the editorial team's approval



Ex: Subway

### ADVERTORIAL/ HUBLO

Advertising content provided by the advertiser that presents the features and benefits of a product or offer.

### SPONSORED CONTENT

Association with already available editorial content, sharing its values without influencing it. Advertising placement in juxtaposition with the article.

### NATIVE CONTENT

**Editorial** content created on advertisers' **request** to meet their communications objectives. Topics and approaches are preset with the client, who has no say on the **content**.



### Contact us

### **ADVERTISING SALES**

### Michaël Drolet

Director, sales & special projects Michael.Drolet@quebecormedia.com (418) 933-2390

### **AD CREATION**

### **Production department**

Prepresse@quebecormedia.com

Appendix





### Profile of our readers

#### **PRINT**

#### **READERSHIP**

898,000

READERS PER WEEK

#### TARGET<sup>1</sup>

**58% 42%** 



62 % 39 %

#### AGE GROUP

18-34	35%
35-49	24%
50-64	20%
65+	17%

### **MULTI-PLATFORM**

#### **READERSHIP**

1,580,000

READERS PER WEEK

#### **TARGET**<sup>2</sup>



65 % 39 %

#### **AGE GROUP**<sup>2</sup>



QUÉBECOR | 12 Québecor Insights:



# An effective campaign

/ print campaign, province of Quebec

Number of ads*	Number of people 14+ reached in Quebec		Exposed to the campaign on average		Gross advertising impressions	
1X	542 K	X	1 time		542 K	<b>7.33</b> GRP
3X	836 K	X	1.95 times		1.6 M	<b>21.98</b> GRP
6X	1.02 M	X	<b>3.18 times</b>		3.3 M	<b>43.96</b> GRP
12X	1.21 M	X	5.39 times	=	6.5 M	<b>87.93</b> GRP

Source: Vividata Fall 2021, province of Quebec, 14+, print version only. \* Estimate for 1, 3, 6 and 12 ads in Le Journal de Québec, Saturday edition.



# An effective campaign

/ print campaign, Quebec City area

Number of ads*	Number of people 14+ reached in Quebec City CMA		Exposed to the campaign on average		Gross advertising impressions	
1X	166 K	X	1 time		166 K	
3X	224 K	X	2.22 times		498 K	_
6X	257 K	X	3.87 times		995 K	
12X	288 K	X	6.92 times	=	2.0 M	_

**23.35** GRP

**70.05** GRP

**140.11** GRP

**280.21** GRP

Source: Vividata Fall 2021, province of Quebec, 14+, print version only. \* Estimate for 1, 3, 6 and 12 ads in Le Journal de Québec, Saturday edition.