

espaces

QUEBECOR EXPERTISE | MEDIA

### espaces

/ guides and inspires the active community in Quebec outdoor+ adventure + discovery

ESPACES knows its readers well, publishing useful, relevant, inspiring and entertaining content.

### **BRAND OVERVIEW:**



M35-64 **INDEX 141** 



University INDEX 138



Newsletter subscribers **48,266** 



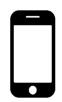
Male readers **56 %** 



Female readers 44 %



Quebec readers 99 %



Users

74 %



Sources: Vividata Spring 2020, Total Canada, 14+ / Profile: French Canada 14+, Print readership / Circulation: Internal data, June 2022 / Social media: November 2022/ Digital: Google Analytics, monthly average – 1er mai 2022 et 31 octobre 2022, Comscore, unique visitors, monthly average May 1st, 2022 – October 31, 2022 / Newsletter: November 2022.



### **HIGHLIGHTS**

- 331,000 readers across all platforms
- 179,000 readers (print)
- 75,000 copies at outdoor gear retail outlets and Quebec's national parks
- 4 issues per year

### **DIGITAL**

- 457,000 page views per month
- 117,000 unique visitors per month
- 75,000 Facebook followers
- 3,000 Twitter followers
- 12,000 Instagram followers



## for all outdoor enthusiasts



**MOPEs** 

149



Investments \$100 K + 115



Camping enthusiasts 121



Extreme sports enthusiasts 138



Love adventure trips

Vividata Spring 2020, French Canada, 14+, print readership. MOPE: Managers, owners, professionals, entrepreneurs.

a word from the editor

**Espaces** is Quebec's most influential, most complete and most read **outdoor and adventure magazine**, which has more than 25 years of existence!

Always on the lookout for new trends and loaded with quality content, *Espaces* covers all aspects of the **great outdoors**, as well as **training**, **fitness**, **nutrition and travel**, and presents **news**, **profiles and inspiring stories**.

### **SECTIONS:**

/ ACTIVITIES

/ DESTINATION

/TRENDS

/ EQUIPMENT

/ GREEN SPACES

/TIPS

/TRAINING

/ NUTRITION

/ ADVENTURE

/ GLOBETROTTER





# key attributes

Outdoor and adventure enthusiasts

On the lookout for new trends

Active people

Contact with nature

The need to physically challenge yourself

Want suggestions for getaways, need support to do so

Environmentally conscious

Also like to live it up: effort, then comfort

Want to dream and be inspired by the achievements of others

## content strategies



\* content marketing is always subject to the editorial team's approval









### **SPONSORED** CONTENT

Association with existing editorial content.

Advertising placement in juxtaposition with the content.

### **EDITORIAL INSERT**

Insert of your product with photo in the editorial article. Text on the product near the photo.

### **CO-BRANDED** CONTENT

Content created by the editorial team based on the advertiser's brief. Co-branded content must be of genuine interest to readers and consistent with the editorial brand's DNA.

### **ADVERTORIAL**

Advertising content provided by the advertiser that presents the features and benefits of a product or offer.

## co-branded content

It's a content developed and endorsed by the editorial team, based on a brief from the advertiser. The editorial angle of the content takes into account the advertiser's communication objective.

### **BENEFITS**

Espaces' team offers its expertise in the creation and development of relevant content that will create engagement with a targeted clientele. This association with Espaces, a well-established brand, recognized and appreciated by its community, will also allow you to benefit from its credibility and notoriety.

### **VISIBILITY**

Co-branded article, full page or double page, to promote a product

- Mention at the beginning of the article: Espaces x Advertiser
- The name of the product will be mentioned, and some attributes of the product will be integrated into the content in a natural way
- Product photos
- Client's right of review: 2 rounds of approval

Under approval of the editorial team



Ex.: Tourisme Bromont, co-branded page + ad, Summer 2021



Ex. : Tourisme Bromont, co-branded page, Winter 2022 (declined on the web, see next page)

## co-branded content on the web

### **VISIBILITY**

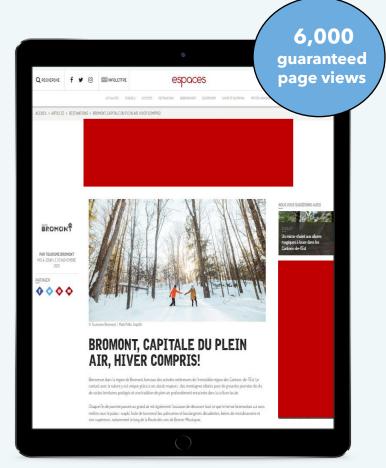
### Adapting your co-branded print content for digital, hosted on espaces.ca:

- Your advertising banners for 4 weeks around the content\*.
- Your logo with association mention in the content header
- Footer at the bottom of the content including your logo and commercial offer redirecting to your site

### HIGHLIGHTING YOUR CONTENT

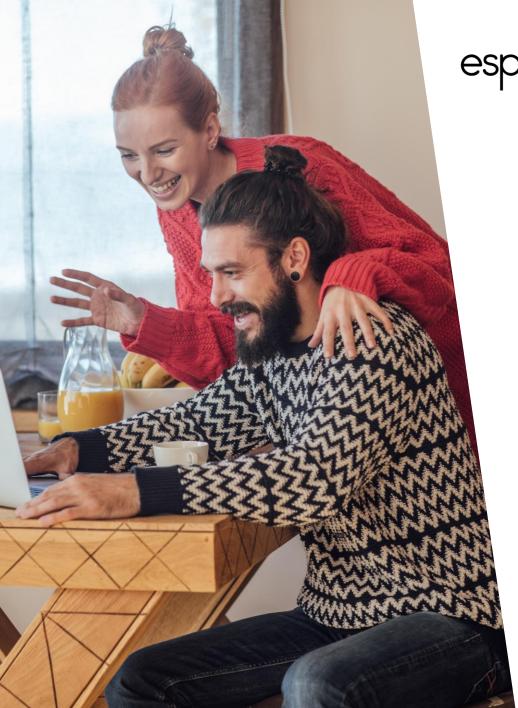
- A Facebook post on our page, with handshake and amplification
- Bank of native tile impressions
- Organic amplification in the content recommendation module

### espaces



Ex: Tourisme Bromont

<sup>\*</sup>Material provided by the advertiser



## an effective campaign

/ print campaign

|                | People<br>reached<br>in Canada |   | Average exposure to the campaign |   | Gross advertising impressions |
|----------------|--------------------------------|---|----------------------------------|---|-------------------------------|
| 1<br>insert*   | 179 K                          | X | once                             |   | 179 K                         |
| 4<br>inserts** | 281 K                          | X | 2.55 times                       | 8 | 717 K                         |

Source: Vividata Spring 2020, Canada, 14+, print readership.

<sup>\*</sup>Estimate made for 1 publication in Espaces.

<sup>\*\*</sup>Estimate made for 4 publications in Espaces



readers who want to get moving



PIH

94%

are concerned about the environment

**56** %

like to entertain at home



B

**55%** 

are loyal to brands

51%

sports play an important role in their lives





# why choose magazines?

### THEY'RE ALWAYS POPULAR

Over **half** of Canadians (53%) read print versions of magazines, and more than 1 in 2 look at digital magazines.

### THEY'RE ADAPTABLE

**Print** version, digital version, website, application, and social media. The multiplatform format integrates magazines into readers' everyday habits.

### THEY INCITE ACTION

36% of Canadians took some type of action after seeing an ad in a magazine.

### THEY REACH EVERY GENERATION

44% of Generation Z. 47% of Millennials, 51% of Generation X. 61% of Baby Boomers, and 68% of the Silent generation read a print magazine sometime in the last month.

### THEY'RE VALUABLE

At a time when so much is free, Canadians are still paying for their magazines. 21.4 million magazines were sold last year.

## 2023 editorial planning

For editorial planning, please contact kimberley.rouse@quebecormedia.com