# a radio like no other



0







# 100% digital radio





LCN Salut Bonjour JDM.com /JDQ.com tvanouvelles.ca Guide de l'auto

SOON



Bluetooth Tuneln



**APPLICATION** 

Podcast platforms (Apple, Spotify, etc.) Personal audio assistants like Google Home, and Amazon Echo

# two content offers



## live

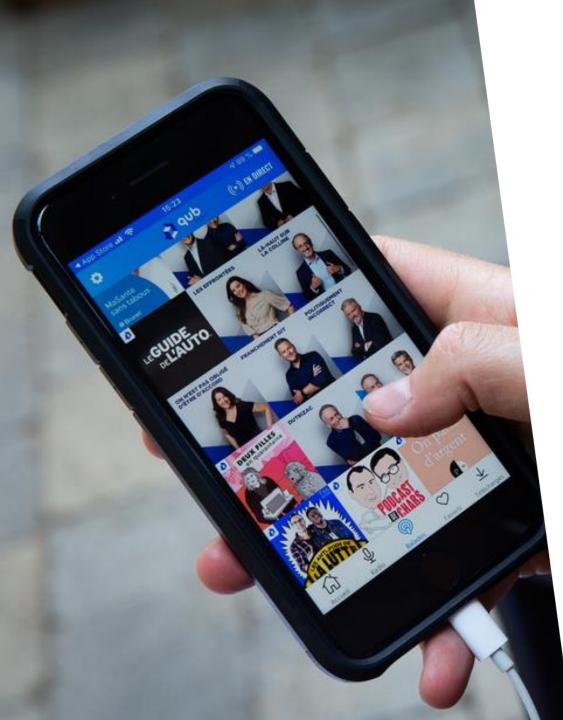
A live programming in the heart of everyday news, available in catch-up mode





Podcast series for all interests





# an impactful platform



**1,523,475** 

Active monthly listeners (average)

Sources : Triton, moyenne mensuelle auditeurs et écoutes actives, September 2020 to April 2021. QUB radio en direct et bibliothèque balado combinés

# choosing QUB radio

/ an intimate media that connects with the audience

- Be part of digital radio French programming
- A digital French radio station available anytime, anywhere
- Credible hosts and collaborators
- An expertise in audio production and content
- Connect with and be closer to the audience
- Inform consumers

### REACH AN ENGAGED AUDIENCE WHO CHOOSES TO LISTEN TO QUB RADIO





# QUB radio live

# Credible Quebec radio

## / QUB radio live

A provincial public affairs station that deals with issues affecting French-speaking Quebecers.

### 70

original live programming hours per week, also available in catch-up mode

## 10

experienced, beloved star hosts

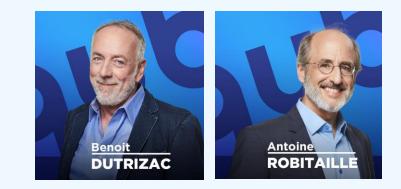
### **1.8M**

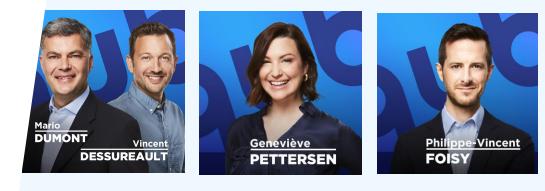
average monthly active sessions (direct, illico, and catch up combined)

### a TV segment

Our star hosts in a dedicated 5minute segment simultaneously broadcast on Salut Bonjour and LCN







# a younger audience

/ QUB radio live

#### WEBSITE

**53%** men

Ind. 112 QUB RADIO REACHES 18-34 TARGET

#### **APPLICATION**

**75%** men (ind.150)

**35-54** 48% of QUB radio listeners (ind. 150)



# listening habits

## / QUB radio live

#### 72.6% of users listens QUB radio live on their mobile

### 4 hours

average QUB radio live listening hours during the week

### 9 a.m. -11 a.m.

Peak hours for active QUB radio live listening sessions during the week\*

### 54%

of users listen to QUB radio live programing in catch up mode







Philippe Vincent Foisy 6 to 8 a.m. Richard Martineau 8 to 10:30 a.m. Benoit Dutrizac Ge 10:30 a.m. to 1 1 to p.m.

Geneviève Petterson 1 to 3:30 p.m. Mario Dumont and Vincent Dessurault 3:30 to 5:30 p.m.

t Sophie Durocher 5:30 to 6:30 p.m. Antoine Robitaille 7 to 7:30 p.m.

# A colourful fall and winter

Live, Monday to Friday from 6 a.m. (complete programing annexed)

# New!

## / comedy night on QUB radio!

#### **COMEDY NIGHTS!**

This fall, QUB radio is adding humour to its repertoire! Every week, in the evening, the station will broadcast comedy performances by Mariana Mazza, Jean-François Mercier, and Cathy Gauthier, to the great pleasure of our listeners.

- Each 90-minute show will be split into three 30-minute segments in order to create a weekly event for listeners. Each show will therefore get three 30-minute broadcasts.
- Broadcasting date: To be confirmed September to December 2021
- Broadcasting: 1x week in the evening, on live radio
- **Re-broadcast:** Saturdays and Sundays on live radio
- Full version available as a podcast once the 3 x 30-minute broadcasts are complete



## New segment

### / 24 h en 24 minutes\* (working title)

### **A SUMMARY OF YOUR DAILY NEWS!** SEPTEMBER TO DECEMBER 2021

All your news summarized in 24 minutes! Every weeknight, Vincent Dessurault and Antoine Dubé will host the 24 h en 24 minutes\* segment, during which Mario Dumont will analyze and comment the top headlines. Be in the heart of the news and grow your notoriety by sponsoring this segment, which is sure to become a household name!

**Broadcasting:** Mondayto Friday - 4:30 p.m. Broadcasted on QUB radio live Available in the podcast library in a dedicated channel



# **opportunities** / QUB radio live



# Live show full sponsorship

### / 1 spot available per show

#### BENEFITS

Associate your brand with QUB radio's strong programming by sponsoring one of its flagship programs all year long for the Fall-Winter 2021-2022 season. An amazing opportunity to be featured in an environment with credible, engaged hosts who are beloved by Quebecers.

#### VISIBILITY

- Live show self-promotion message with 5-second audio client mention (10 self-promos/week)
- 15-second audio sponsorship billboard in opening, closing, and 2x during the sponsored show (inseparable from catch-up mode)
- 15-second audio sponsorship billboard in opening of the sponsored show (inseparable from live show)

#### **OPTIONAL (EXTRA MEDIA AND PRODUCTION COST APPLY)**

• Bank of impressions of a 15-second or 30-second audio brandsell message in preroll and midroll on QUB radio live

**ANNUAL COST** (42 weeks) **\$19,950** 

FALL 2021 COST (18 weeks) \$8,550

### WINTER 2022 COST (24 weeks) \$14,400

Sponsorship management fee: \$420

Audio sponsorship billboard production: \$430

# monthly radio show sponsorship

/ 1 spot available per show

#### **BENEFITS**

Associate your brand with QUB radio's strong programming by sponsoring one of its flagship programs for a four-week period during our Fall 2021/Winter 2022 season. An amazing opportunity to be featured in an environment with credible, engaged hosts who are beloved by Quebecers.

#### VISIBILITY (4 weeks)

- Live show self-promotion message with 5-second audio client mention (10 self-promos/week)
- 15-second audio sponsorship billboard in opening, closing, and 2x during the sponsored show (inseparable from catch up mode)
- 15-second audio sponsorship billboard in opening of the sponsored show (inseparable from live show)
- 200,000 impressions of 15-second audio brandsell message on QUB radio live in preroll and midroll

All elements in this opportunity are necessary and cannot be removed.

#### **STARTING AT** (4 weeks)

\$5,400

Sponsorship management fee: \$420 Audio sponsorship billboard production: \$430 15-second audio brandsell production: \$430

# comedy nights / sponsorship | 1 spot available

#### **BENEFITS**

This fall, QUB radio is adding humour to its repertoire! Every week, in the evening, the station will broadcast comedy performances by Mariana Mazza, Jean-François Mercier, and Cathy Gauthier, to the great pleasure of our listeners.

- Each 90-minute show will be split into three 30-minute segments in order to create a weekly event for listeners every Friday, broadcasted every Friday on QUB radio live
- The full version will be available in the podcast library once the 3 x 30-minute broadcasts are complete

Become the official sponsor of this new can't-miss event and position your brand in the heart of our listeners' entertainment.

#### VISIBILITY (13 WEEKS, STARTING SEPTEMBER 2021 - DATES TO BE CONFIRMED)

- Live show self-promotion message with 5-second audio client mention (10 self-promos /week)
- 15-second audio sponsorship billboard in opening of the 30-minute show QUB radio live
- 15-second audio sponsorship billboard in opening of the complete 90-minute comedy show in the podcast library
- 200,000 impressions of 15-second audio brandsell message on QUB radio live in preroll and midroll





Sponsorship management fee: \$420 Audio sponsorship billboard production: \$430 Production 15-second audio brandsell: \$430

## Segment sponsorship All you need to know in 24 minutes

### / 1 spot available

#### BENEFITS

All your news summarized in 24 minutes! Every weeknight, Vincent Dessurault and Antoine Dubé will host the 24 h en 24 minutes\* segment, during which Mario Dumont will analyze and comment the top headlines. Be in the heart of the news and grow your notoriety by sponsoring this segment, which is sure to become a household name!

Live broadcast: Monday to Friday at 4:30 p.m.

All segments will be available in a podcast version in a dedicated channel in the QUB radio podcast library

#### **VISIBILITY - 4 WEEKS**

• 15-second audio sponsorship billboard in opening of the sponsored segment on QUB radio live and in podcast library for this specific segment

"24 h en 24 min, a presentation of CLIENT, who invites you to MESSAGE WITHOUT COMMERCIAL OFFER"

• Live show self-promotion message with 5-second audio client mention (10 opportunities/week)

"Don't miss 24 h en 24 min., everyday with Mario Dumont, to know all about what's going on in the news. A presentation of CLIENT."

 200,000 impressions of 15-second audio brandsell message on QUB radio live in preroll and midroll



### **INVESTMENT** (4 weeks)

Starting at \$6,400

Sponsorship management fee: \$420 Audio sponsorship billboard production: \$430 Production 15-second audio brandsell: \$430

# **QUB** radio Hublo interview

### / audio branded content

#### **BENEFITS**

Communicate your brand message through a three-minute Hublo interview with your spokesperson or expert, broadcasted during one of our shows and hosted in the C'est bon à savoir Hublo in the QUB Radio podcast library. Increase the reach of your message through a social media campaign and native tile format.

#### VISIBILITY

Three-minute Hublo interview with the client or spokesperson, broadcasted during a QUB radio live show, available for one week in catch-up mode in the QUB radio C'est bon à savoir Hublo podcast channel.

#### **PROMOTION OF THE INTERVIEW**

- 1 Facebook post with your identifier and amplification QUB radio account
- 1 swipe-up Instagram story with client identifier QUB radio account
- 100,000 native tile impressions
- Fees for production, drafting of questions, recording, audio montage, and "host" house talent included

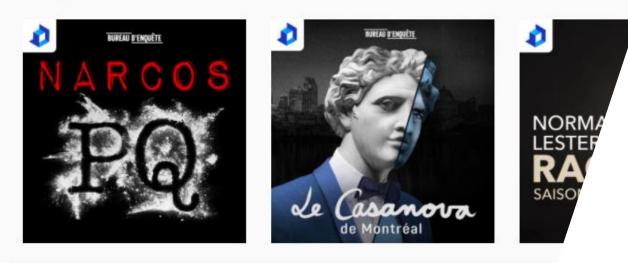


#### **RECOMMENDED ANGLES**

Precise content angle



Production and management fees included



### Culture et société





### Politique







MA) BOCi

LES I

# Podcasts on QUB radio!

# Podcast consumption explodes

/ Overview of podcast consumption among French-speaking Quebecers

1/6

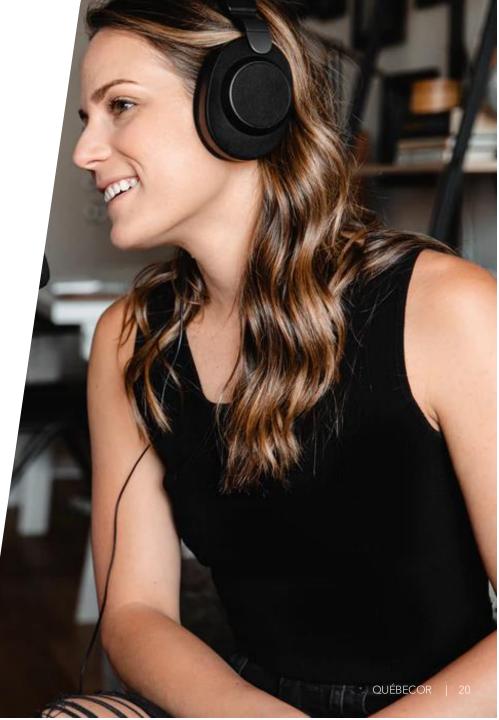
francophones listen to podcasts (17% vs. 12% in Fall 2018) 18-34

average age of Frenchspeaking podcast listeners



People from high income households are more eager to listen to podcasts (29%)

NOTE Source: OTM, Baladodiffusion, Analyse du marché francophone, 202



## a captive audience in movement

/ Podcasts are intimate media that connect with the audience

2.8 hours

weekly average number of hours spent listening to podcasts

### long content

2/5 podcast listeners prefer content that is 30 minutes or longer

### 80%

of podcast listeners use their smartphones to tune in

### in motion

People who use public transport (34%) daily or who walk (25%) are more eager to listen to podcasts than those who drive (19%) or who do not need to leave the house (9%)



# For podcasts, it's on QUB radio!

/ Easily accessible exclusive series

### 75+ podcast series

#### Available on all podcast platforms











Google podcasts, iTunes, Spotify



## various themes

/ to meet Quebecers' many interests



Crime



**Culture and society** 





**Television** 





**Politics** 



**Pleasure** 

History







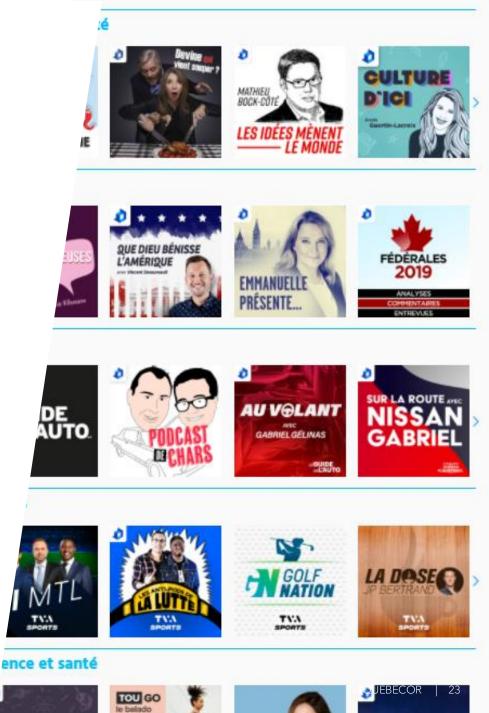
Science and health



**Business** 



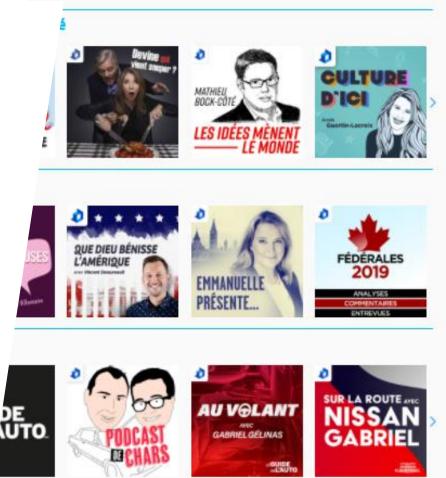
Comedy



# favourite podcast series

/ top 10 QUB radio podcast series

- 1. En 5 minutes
- 2. La Dose
- 3. En privé svp
- 4. Les idées mènent le monde
- 5. Synthèses
- 6. Les anti-pods de la lutte
- 7. Narcos PQ
- 8. Première ligne : Chaque seconde compte Le balado
- 9. Pourquoi Marie?
- 10. Au volant avec Gabriel Gélinas





#### nce et santé





BECOR | 24

# big returns

/ Can't-miss QUB radio podcast series

En 5 minutes Les idées mènent le monde Devine qui vient souper? (Nouvelle formule) Au volant avec Gabriel Gélinas Podcast de chars Méchants raisins Les balados de TVA Sports



## new podcast series

#### SYNTHÈSES 3 : Le cas Catherine Daviau

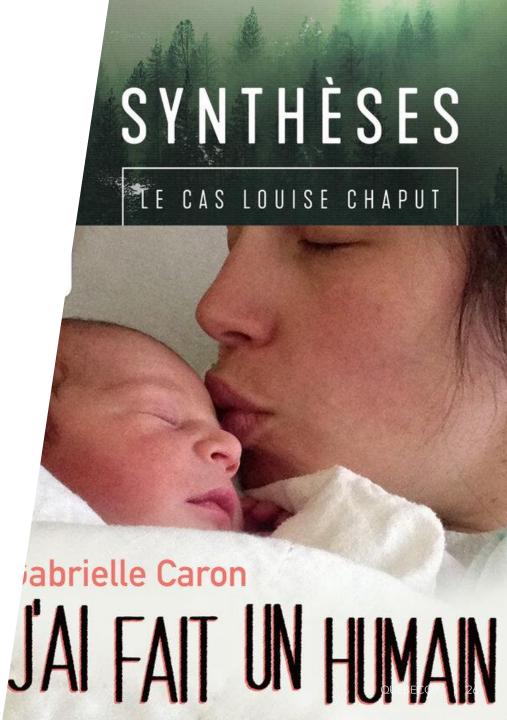
The highly anticipated return of the unsolved crime series. Catherine Daviau was 26 years old when she was murdered in her Rosemont home in 2008. This 3rd season, hosted by Claudia Larochelle, reveals the horrible fate of Catherine Daviau. The young woman was sexually assaulted and murdered inside her home. The suspect then set fire to the home before fleeing the scene. The firefighters who responded to the call discovered the victim's body at the scene. This crime still remains unsolved. A closer look at this murder, which moved many.

Number of episodes: 5 Host: Claudia Larochelle Airing: November 2021

#### J'AI FAIT UN HUMAIN - NEW EPISODES!

New 8-episode series coming this fall. Gabrielle Caron will meet with Marie-Soleil Dion, Lise Dion, Catherine Dorion, Isabelle Racicot, and four other well-known mothers who are loved by Quebecers. They each share their pregnancy and birth stories with sensitivity and emotion. It's very moving! <u>https://www.qub.radio/balado/j-ai-fait-unhumain-gabrielle-caron</u> (season 1) New episodes: 4 episodes in September and 4 episodes in November

New episodes: 4 episodes in September and 4 episodes in November Host: Claudia Larochelle



## new podcast series

#### Passé date?

Season two of this teen series on the history of New France and Canada. The season will be released on August 19 to allow history teachers to include the podcast in their program. The public release will take place in the week of September 6, with a promotional campaign. In October, host Martin Landry will open up the Quebec history teachers' conference with a presentation of *Passé date?*. **Release: August 19** 

#### Les moments parfaits

Version filmed on TVA+

Release date to be confirmed (show season start date). The actors discuss their characters and storylines, and offer a behind-the-scenes look at the series. Each podcast episode will be available after the soap opera episodes have aired. **Release: early September** 

#### Au voleur

Who hasn't been robbed before? We all have stories of theft, but some stand out more than others. This series shares the most unusual robbery stories, including an ambulance stolen by a patient, a van stolen during a family vacation, etc. **Fall - release date to be confirmed** 









# **Opportunities** / QUB radio podcasts









# podcast sponsorship

### / 1 spot available per podcast

#### BENEFITS

Reach a specific, engaged target audience by sponsoring a QUB radio podcast on all podcast platforms, such as Spotify, Google Podcasts, and iTunes.

#### VISIBILITY (4 weeks minimum)

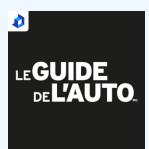
- 15-second audio sponsorship billboard before the opening of each episode of the sponsored podcast
- 200,000 impressions of 15-second audio brandsell message on QUB radio live in preroll and midroll

#### ADDITIONAL OUT OF HOME OPPORTUNITIES \$5,000

- Out of home self-promotion campaign with client logo
- 235 interior bus double billboards Laval, Montreal, South Shore, Sherbrooke, Lévis







# starting at \$5,850

Production of the audio sponsorship message and sponsorship management fees included

Audio brandsell message production not included: \$430

# Co-branded podcast episode

#### BENEFITS

Benefit from the credibility of one of our podcast series to create a co-branded episode. In a co-branded episode, we make sure to keep the DNA of the podcast series while organically integrating the client's key messages through a specific theme recommended by QUB radio.

#### AVAILABLE PODCAST SERIES FOR CO-BRANDED EPISODE (brand approval required)

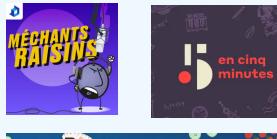
- En 5 minutes
- Garde-manger
- Méchants raisins

#### VISIBILITY

- Co-branded podcast episode related to a QUB radio podcast series:
  - 4 weeks minimum hosting of the co-branded podcast episode in the podcast series channel
  - "Presented by" audio mention in the opening of the episode
  - Availability on podcast platforms: Apple podcasts, TuneIn, Google Podcasts, Google Play, Stitcher
  - Licence to use the embedded podcast episode player on the client digital platform
  - Hosting of your podcast episode in the podcast library for the selected series for four weeks

#### Promotion of the co-branded episode

- 200,000 impressions: 15-second audio message promoting the co-branded episode
- 200,000 native tile impressions
- 1 Facebook post with client handshake including amplification directing to co-branded episode
- 1 swipe-up Instagram story with client identifier directing to co-branded episode





#### Examples of co-branded episodes

Vins de Médoc avec Méchants Raisins Desjardins Assurances Prêt avec En 5 minutes

# starting at \$10,680

Production and management fees not included Brand approval required

# customized podcasts

#### BENEFITS

Benefit from the intimacy the podcast format offers to connect with your target audience while telling an engaging story and entertaining the consumer. In a customized podcast series, the theme of the podcast is developed in partnership with you and the QUB radio podcast experts, while ensuring we develop a specific DNA and tone that connects with your target audience.

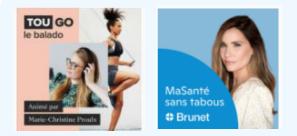
#### VISIBILITY (5 episodes minimum)

- Creation of a dedicated podcast page in the QUB radio podcast library
- Availability on podcast platforms: Apple podcasts, TuneIn, Google Podcasts, Google Play, Stitcher
- Licence to use the embedded podcast series player on the client's digital platforms
- Series highlight in the editorial content recommendation tool
- "Presented by" audio mention in the opening of each episode (5 seconds)

#### Promotion of each episodes

- 200,000 impressions: 15-second audio message promoting the co-branded series in the QUB radio podcast library in preroll and midroll
- 200,000 native tile impressions directing to the podcast series page
- 1 Facebook post with client identifier and amplification, directing to the episode (1/episode)
- 1 swipe-up Instagram story with client identifier, directing to the episode (1/episode)

#### Audio brandsell campaign not included (extra media and production fees apply)



#### EXAMPLES OF PODCAST TILES WITH CLIENT MENTION



# starting at \$30,825

Production and management fees not included

Brand approval required

# annexes

# Sales conditions

### / QUB radio live and podcasts

#### **COMMERCIAL AUDIO CAMPAIGN DELIVERY**

The 15- and 30-second commercial audio campaigns are delivered in our pre-roll and mid-roll inventory. Although they appear on two distinctive lines in the media plan and contract, it is not possible to buy only pre-roll or only mid-roll.

#### SHOW AND PODCAST SPONSORSHIP

- Minimum four weeks required.
- All elements included in the show and podcast sponsorship offer have a minimum requirement necessary for purchase.
- Just one spot available per show/podcast per four-week period, season, or year.

# Fall/Winter programming / QUB radio live

	LUNDI AU VENDREDI	SAMEDI	DIMANCHE
6H00 6H30 7H00 7H30	PHILIPPE-VINCENT FOISY 6 H À 8 H Benoit Dutrizac – Yasmine Abdelfadel – Mario Dumont	LE QUÉBEC MATIN WEEKEND LCN 6H À 10H	
8H00 8H30 9H00 9H30	RICHARD MARTINEAU 8 H À 10 H 30 Gilles Proulx – Mathieu Bock Côté - Thomas Mulcair - Jean-François Lisée		
10H00		LE GUIDE DE L'AUTO	
10H30 11H00 11H30	BENOIT DUTRIZAC 10 H 30 À 13 H Varda Étienne - Antoine Robitaille - Jean-Charles Lajoie - Richard	PHILIPPE-VINCENT FOISY 11 H À 13 H BENOIT DUTRIZAC	GENEVIÈVE PETTERSEN 10 H À 12 H
12H00 12H30	Martineau		
13H00 13H30 14H00	GENEVIÈVE PETTERSEN 13 H À 15 H 30	RICHARD MARTINEAU 13 H À 15 H BENOIT DUTRIZAC 15 H À 17 H	12 HÀ14H
14H00 14H30 15H00	Nicole Gibeault - Mathieu Cyr - Léa Stréliski - Danny St Pierre		RICHARD MARTINEAU 14 H À 16 H
15H30 16H00 16H30	MARIO DUMONT & VINCENT DESSUREAULT 15 H 30 À 17 H 30 Emmanuelle Latraverse – Jean-François Baril - Pierre-Olivier Zappa		PHILIPPE-VINCENT FOISY 16 H À 18 H
17H00 17H30	SOPHIE DUROCHER 17 H 30 À 18 H 30	GENEVIÈVE PETTERSEN 17 H À 19 H	
18H00 18H30	Marie-Claude Barrette À VOS AFFAIRES 18 H 30 À 19 H		LE GUIDE DE L'AUTO 18 H à 19 H
19H00 19H30	ANTOINE ROBITAILLE 19 H À 19 H 30 JIC	LES SOIRÉES LCN 19 H À 6 H	
20H00 20H30	19 H 30 À 20 H 30		
21H00 21H30 22H00 22H30 23H00 23H30	LES SOIRÉES LCN 20 H 30 À 6 H 00		

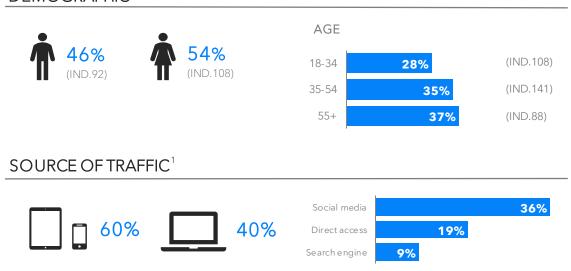


### **QUB RADIO** / A RADIO STATION UNLIKE ANY OTHER

Bold, accessible, and innovative, QUB radio is a provincial public business station that discusses issues affecting all French-speaking Quebecers. It focuses on strong, credible personalities who are loved by the public, as well as on new voices who are relevant for their varying strong opinions.

QUB radio has the support of the journalistic know-how of *Le Journal de Montréal*, *Le Journal de Québec, Salut Bonjour,* TVA Sports, and LCN, and benefits from Quebecor's multiplatform reach. QUB Radio also offers a variety of themed podcasts.

Main themes: Automobile | Sports | News & Business | Entertainment | Real estate

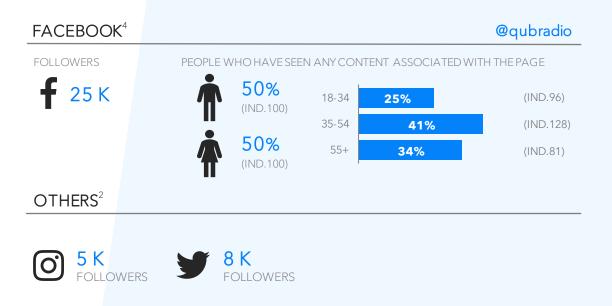


#### NOTE<sup>1</sup>

- 420 K page views per month
- 268 K sessions per month
- 65 K unique visitors per month<sup>2</sup>
- 6 MINS 40 SECS session length

#### QUB RADIO (radio and podcasts)<sup>3</sup>

- 477 K listeners per month
- 1.5 M active listeners per month



SOURCES: 1. Google Analytics, Monthly average between November 1, 2020 to April 30, 2021 / 2. Comscore, French Quebec, Average unique visitors between November 1, 2020 and April 30 2021 / 3. Triton, Average listeners and active listeners combined of direct radio and podcast between November 1, 2020 to April 30 2021 / 4. Social Media, May 2021. Last update: May 2021 (Next update: November 2021)

#### 



### **QUB RADIO** / A RADIO STATION UNLIKE ANY OTHER

DEMOGRAPHIC

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#### AGE 72% 28% 18-34 17% (IND.65) (IND.56) (IND.144) 47% 35-54 (IND.147) 55 +36% (IND.86) SOURCE OF TRAFFIC<sup>1</sup> SCREEN VIEWS/MONTH 852 K **DIRECT ACCESS** 14% 86% SESSIONS/MONTH 288 K 100% USERS/MONTH 28 K

SOURCES: 1. Google Analytics, Application, Monthly Average between November 1, 2020 to April 30 2021 Last update: May 2021 (Next update: November 2021)

