

## WHY TRANSIT

#### TO BUILD AWARENESS

- In Laval or on the South Shore of Montreal
- In Montreal CMA
- In the province of Quebec

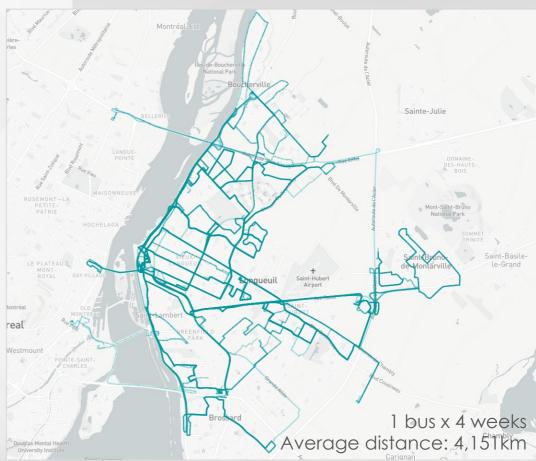
#### TO REACH SPECIFIC DEMOGRAPHICS

- Residential neighbourhoods
   (to be promoted given teleworking and the partial lockdown)
- Families
- Households with higher income
- Car owners
- Home owners

#### FOR THE WOW EFFECT... AND BETTER REACH!

- Like billboards and superboards, our formats are gigantic
  - Side mural: 39 x 10 ft.
  - Side mini-mural: 14.5 x 8.5 ft.
  - Back mural: 8.75 x 9.5 ft.
- Buses travel to where people are in their neighbourhoods, as opposed to fixed billboards on highways (which are currently deserted)

#### FOR UNRIVALLED COVERAGE





## TRANSIT FORCES

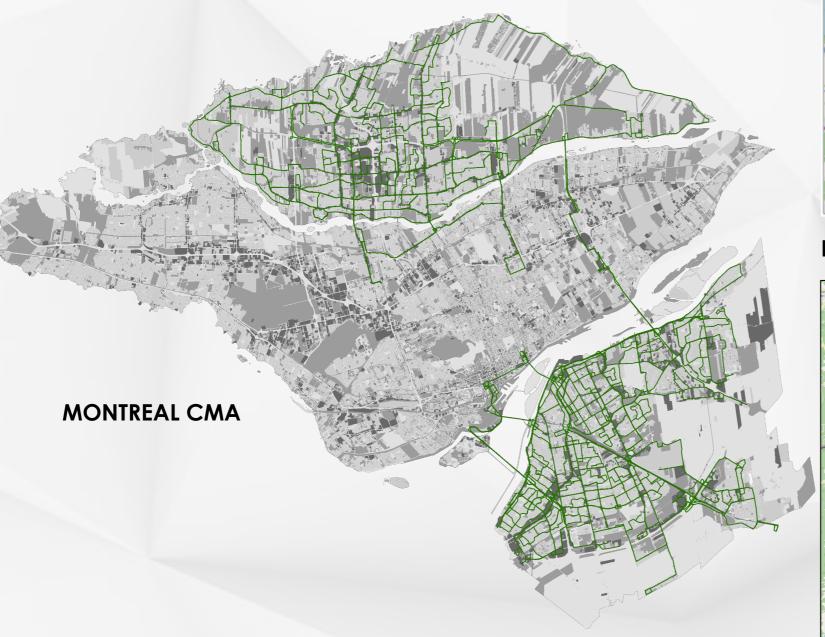
- Reaches motorists and pedestrians
- Unique geographic coverage thanks to this mobile media
- Exhibition media creating discussion
- Inexpensive
- High frequency

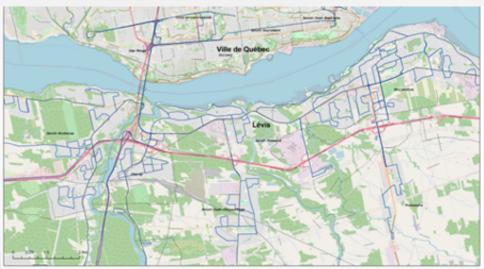


REACH AN ENTIRE MARKET WITH A FEW BUS POSTERS!

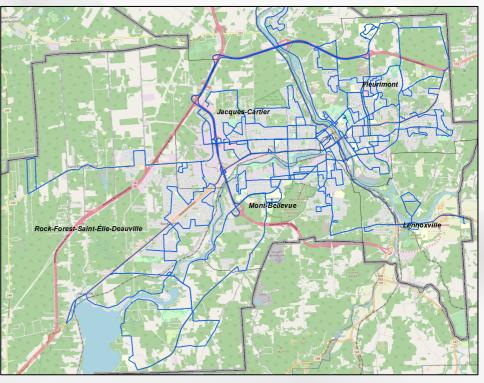


## OUR TRANSIT COVERAGE





LÉVIS



**SHERBROOKE** 

## CREATIVE FORMATS

- Impact formats
- Affordable rates
- Endless customization possibilities
- Special and innovative projects (extensions, makeup, etc.)

AN ACTUAL

MOVING

SUPERBOARD!















## CREATIVITY ON BUSES

#### A SHORT MESSAGE FOR AN EFFECTIVE CAMPAIGN

- Messages loses impact as we add more words
- The message must be understood in 2 to 5 seconds
- A poster must contain a maximum of 8 words







Source: Kinetic Reseach

## TRANSIT

#### GLOBAL MARKET COVERAGE

LÉVIS	89	3,97 millions / year
SHERBROOKE	94	9,6 millions / year
LAVAL	318	22 millions / year
SOUTH SHORE	435	36,5 millions / year



## SOUTH SHORE

#### 4TH MOST IMPORTANT MARKET IN QUEBEC

• Population: 415,350
Includes: Boucherville, Saint-Lambert, Brossard, Saint-Bruno, Longueuil

#### A VALUABLE TARGET

- Superior household income: \$66,932 vs \$52,519 on the Island of Montreal
- 36% of households are **families** vs 22% on the Island of Montreal
- 63% **homeowners** vs 40% on the Island of Montreal
- Significant student population: 15,000
   University campuses (Sherbrooke, UQAM, UDEM),
   Cégep Édouard-Montpetit, Champlain Regional College

#### SUBURBAN-FOCUSED TRIPS

- 876,000 trips made each day
- 72% of trips are made within the South Shore
- 46% of the population work within the South Shore



## LAVAL

#### THIRD BIGGEST CITY IN QUEBEC

• Population: 437,413 vs 531 902 in Québec City

#### A VALUABLE TARGET

- Superior household income: \$70,216 vs \$52,519 on the Island of Montreal
- 43% of households are **families** vs 22% on the Island of Montreal
- 69% homeowners
  vs 40% on the Island of Montreal

#### SUBURBAN-FOCUSED TRIPS

- **809,400 trips** made each day
- 66% of trips are made within the City of Laval
- 37% of the population work within the City of Laval



# LÉVIS

#### A MAJOR SUBURB OF QUEBEC CITY

Population: 147,807

#### A VALUABLE TARGET

- Superior Household income: \$85,518 vs. \$69,843 in Quebec City
- 30% of households are **families**
- 70% homeowners / 30% renters
- Student population: 13 000

#### SUBURBAN-FOCUSED TRIPS

- 396,558 trips made each day (residents and non-residents)
- 68% of trips are made within Lévis
   54% of residents work in Lévis
- ↑ 15% drivers in the Lévis region (2011-2017)
- ↑ 23% public transit trips (2011-2017)

Sources: Statistique Canada, projection 2020 | Bulletin des écoles secondaires du Québec 2020 | Site officiel du Centre des services scolaire des navigateurs | Site officiel du Cégep de Lévis | Site officiel de l'université du Québec à Rimouski | Enquête Origine-Destination 2017, Région Québec-Lévis | Ville de Lévis, profil statistique novembre 2018, tiré de Statistique Canada 2016



## SHERBROOKE

#### **POPULATION**

Population: 210,900

#### A STUDENT CITY

- Household income: \$53,747
- 30% of households are families
- 54% homeowners
- Over 50,000 college and university students

#### HEIGHTENED EXPOSURE POTENTIAL

- **544,157** trips made each day
- † 25% number of vehicles (2003-2012)
- **8%** public transit trips (2007-2016)



# PUT US TO THE TEST: CONTACT US.

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